

HABERSHAM COUNTY BOARD OF COMMISSIONERS

EXECUTIVE SUMMARY

SUBJECT: Habersham County Emergency Services permission to partner with Stryker Corporation for the 2021 Assistance to Firefighters Grant for Regional Application for purchase of LUCUS CPR Devices.

DATE: November 18, 2021

☐ RECOMMENDATION
☒ RATIFY FOR APPROVAL
OF APPLICATION
☐ POLICY DISCUSSION
☐ STATUS REPORT
☐ OTHER

BUDGET INFORMATION:

ANNUAL- \$12,293.14

CAPITAL- Match on Grant Funds Awarded (\$25,624.64)

COMMISSION ACTION REQUESTED ON: 03/15/2021

PURPOSE:

Recommend Habersham County Commission approve for Habersham County Emergency Services for a Grant Application to the Assistance to Firefighters Grant for the purchase of 10 LUCUS CPR Mechanical Devices and a 6-year maintenance contract on all 10 devices which will require a 9% match of total funding.

BACKGROUND / HISTORY: Habersham County Emergency Services currently only has “3” LUCUS CPR Devices in the entire county and currently has a request in the FY 22 Budget for an additional LUCUS at a price of \$16,286.00 with 6-year Maintenance Contract for \$7,160.40. We now have the opportunity to apply again for “10” devices and 6-year Maintenance Contract for total of \$307,400.00 that would give the county on top of the 2-year warranty, and 6 years with maintenance contract, 8 years with all repairs, parts, labor, travel and replacement of batteries with no funds required from the county. Our match of the total of \$307,400.00 would be \$28,579.14, which is less than the 10% usually required. The department FY 23 EMS CIP Budget has \$16, 286.00 for a LUCUS Device that will cover a large part of the county’s match. If awarded, we would not purchase these devices until after the start of the FY 23 Budget July 1, 2021.

FACTS AND ISSUES:

- a. HCES has a need for additional LUCUS CPR Devices in the county for better distribution of these important and lifesaving assets throughout the county.
 - b. We currently only have 3 in the entire county.
 - c. By submitting for this grant, we would be able to place 1 in every fire zone/district for almost total coverage throughout Habersham County and cities within.
 - d. Our strategic plan to purchase “1” per year to over the next 10 years would be satisfied immediately if awarded this grant.
 - e. There would be no need for any LUCUS purchases with the exception of replacement of an older device, or the county adds additional station or front-line equipment in the future years.
 - f. The total 10% match will be equal to or less than what we have in FY 23 for “1” device.
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- g. Total amount for the 10 LUCAS devices, a 10% increase from latest quote, is \$256,247.64 with the county contribution being \$12812.32 and \$12,812.32 paid to JMCM Consulting, totaling \$25,624.64 out of pocket. \$16,286 is available in CIP for this, we would use from our current budget the additional \$9,338.64 to meet the complete the purchase.
 - h. Maintenance Program will cover all cost related to any repairs and battery replacement for 6 years including the 2-year warranty on the devices. Just recently we had a current device needing repair where that would have been \$5495 for the repair, parts, and labor for the device if we had not had this plan on our current devices.
 - i. The fee for JMCM Consulting to write and file the grant is \$12,812.32.
 - j. The amounts are estimated at this time, awaiting accurate information from JMCM Consulting.
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OPTIONS:

- 1) Approve the request for Habersham County Emergency Services to apply for the Grant Opportunity to purchase 10 LUCUS CPR Devices and 6-year Maintenance Program and 2-year warranty through the Assistance to Firefighters Grant Process.
 - 2) Deny the request to apply for the Assistance to Firefighters Grant.
 - 3) Commission defined alternative.
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RECOMMENDED SAMPLE MOTION:

Move to approve Habersham County Emergency Services to apply for the opportunity for purchase of 10 LUCUS CPR Devices and 6-year Maintenance Program through the Assistance to Firefighters Grant.

DEPARTMENT:

Prepared by: Jeffrey D. Adams

Director _____

**ADMINISTRATIVE
COMMENTS:** _____

_____ **DATE:** _____

County Manager

**JMCM Consulting
Project Cost Estimate**

Calculated Date:

11/3/2021

2020 AFG Total Grant Request

Department:

County

City, State

Habersham County

Habersham County

Clarksville GA

Total Value of Equipment Project

Grant # EMW-2020-FG	
Equipment	\$ 235,700.00
Contractual	\$ 71,700.00
Total Request	\$ 307,400.00
FEMA Award	\$ 292,761.90
Department Match	\$ 14,638.10
JMCM Consulting Fee*	\$ 13,941.04
Total Cost to Dept**	\$ 28,579.14

Total Value of Vehicle Replacement Project

Grant # EMW-2020-FG	
Vehicle	\$ 445,000.00
Total Request	\$ 445,000.00
FEMA Award	\$ 404,545.50
Department Match	\$ 40,454.50
JMCM Consulting Fee*	\$ 19,264.07
Total Cost to Dept**	\$ 59,718.57

***Fee will be payable to JMCM Consulting thirty (30) days following the official award notification date listed on the Award Package cover letter.**

****These values are determined based on the original project estimate. If the amount of the project is reduced by FEMA, the fee payable will be reduced accordingly.**

Item Detail